AI APPLICATION

QUOTE TO CASH

RevRite

Connect Deal Economics To Cash.

RevRite connects the entire services business, pricing, delivery, revenue and billing, as one continuous non-linear system embedded into Oracle. Every deal is modelled once at the outset, maintained through the lifecycle and carried through to cash, so delivery and finance stop piecing the story together after the fact.

5–15%

of revenue leaks between sold and collected

85%

of finance teams still close on spreadsheets

10+ days

for a typical month-end close

THE CHALLENGE

Your books live across your CRM, spreadsheets, custom solutions and an ERP. Between the deal you win and the cash you collect, details slip through every handoff, so margin erodes unseen, the close drags, and the numbers land too late to act on.

WHERE AI HELPS

AI surfaces leakage, rate deviations and scope drift before close.

ONE CONNECTED FLOW

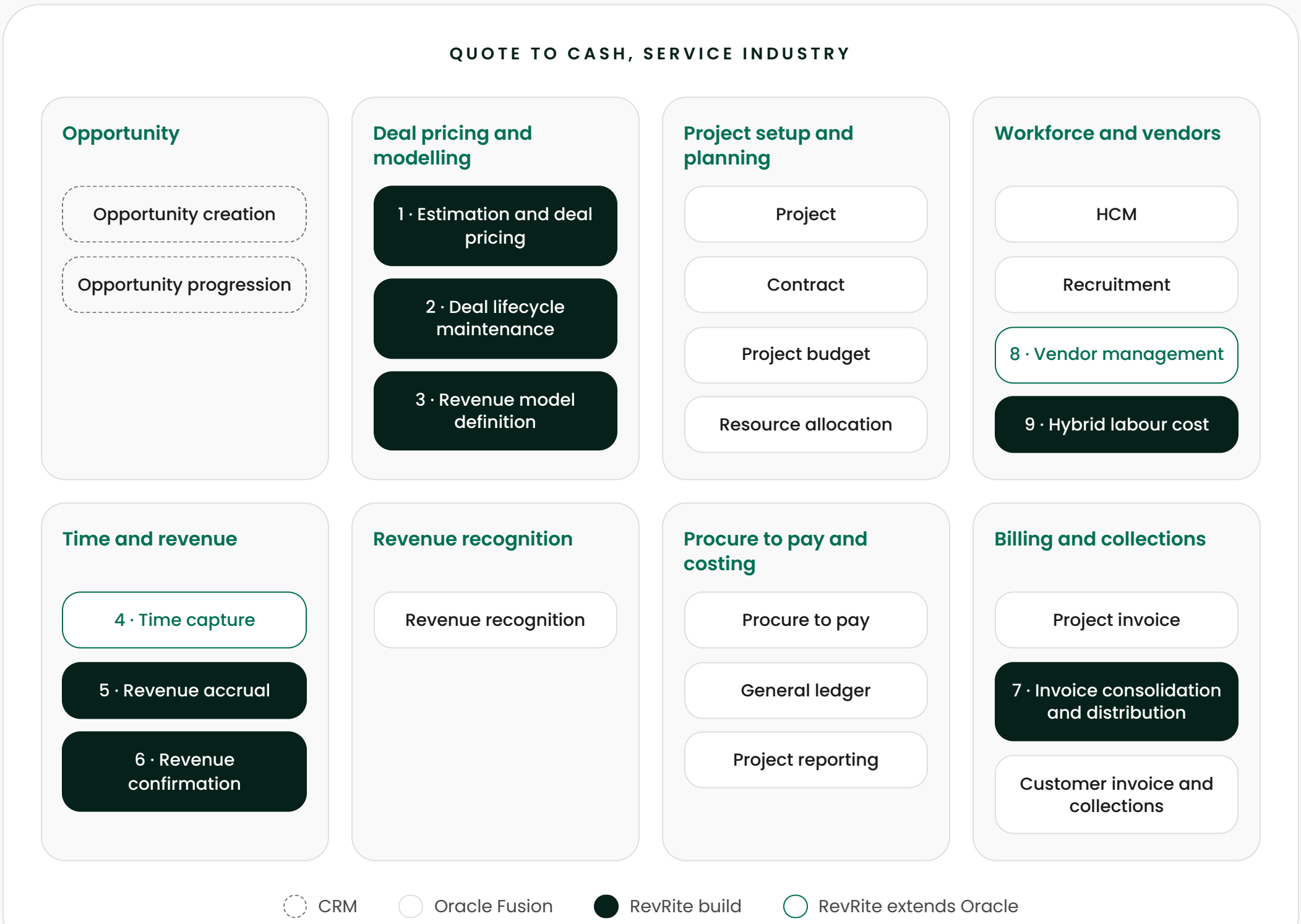
From the opportunity to the final collection, one connected thread, with nothing re-keyed in between.

01 **Opportunity** → 02 **Delivery** → 03 **Revenue** → 04 **Cash**

THE SOLUTION MAP

Native Oracle, extended across the white space

RevRite keeps what Oracle does well and adds the pieces delivery and finance need. Here is the full picture: what runs natively, what RevRite purpose-builds, and where it extends Oracle.



WHAT YOU GET

A faster, calmer close

One source of truth and automated accruals take the close from weeks to days, with no manual reconciliation.

Live margin, not hindsight

See revenue, cost and margin while the work is live, so you can change course and steer every project to the outcome you want.

Revenue that holds up

Every dollar traces from the original deal to the final invoice, defensible and audit-ready by design.

Leakage closed

Rate deviations, unbilled time and scope drift are caught and corrected before they cost you.

INSIDE REVRITE

The modules that close the gap

Purpose-built modules and partial extensions that sit on Oracle and carry the deal end to end.

01

Estimation and deal pricing

Price every deal with confidence: model labour and non-labour, see the full-period EBITDA, and route it for approval before it goes out.

02

Deal lifecycle maintenance

Keep pricing honest as deals change post win. Every cost and revenue revision is versioned and tracked from sale to project close.

03 BACKBONE

Revenue model definition

The single place revenue logic lives: rate cards, catalogues, volume, caps, discounts and guarantees, feeding everything downstream.

05

Revenue accrual

Revenue generated by model based on time, with the right treatment for staffing, milestone and volume models.

06

Revenue confirmation

Confirm and post accruals to Oracle Projects and AR with the detail finance needs.

07

Invoice consolidation and distribution

Send the invoice to the client in the form they actually expect: merge, split and enrich Oracle invoices, then tie collections back automatically.

04 EXTENDS ORACLE

Time capture

Bring time in from any source, standardised and tied to project, location and shift, ready for both billing and costing.

08 EXTENDS ORACLE

Vendor management

Manage contractors through PO from recruitment: negotiations, blanket POs and three-way matching of time and invoices.

09

Hybrid labour cost

One costing model for a mixed workforce, standard, TCTC or actuals, standardised and Oracle-ready.

WHY REVRITE

From firefighting to foresight.

One source of truth

Captured once and never re-keyed. What you sold is enriched to what you deliver.

Native to your Oracle

No rip-and-replace and no new screens to learn. A familiar Redwood experience, fully integrated and securely hosted.

Everything in hours

Revenue, cost and margin normalised to one comparable unit across regions.

Answers before the close

Live profitability while projects are running. Steer them, instead of reviewing them once the money is spent.

TRUST AND COMPLIANCE

Compliance ready

100% audit trail

Secured role and data access

Privacy-safe data

Ready to experience RevRite?

Bring one live engagement. We will show the deal modelled once and carried through to cash.

Speak to an expert

Visit website

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ORACLE Partner

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